

juve

H A N D B U C H

2020|2021

Hohmann

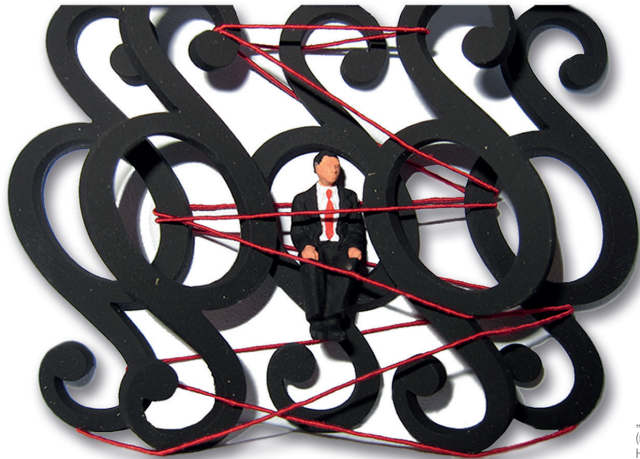
**JUVE
LAW FIRM DOSSIER**

Verstrickt im Export- und Zollrecht? Wir helfen Ihnen durch den Paragraphendschungel!

Und unterstützen Sie in den Bereichen:

- EU Exportrecht und US Exportrecht (EAR, OFAC, ITAR) inkl. Genehmigungen EU und USA
- EU und US Embargos, v.a. Iran und Russland, und EU Antiboykott-Anträge
- EU und US Zollrecht
- Export- und Zollverstöße sowie Sanktionslisten
- rechtliche Begleitung Exportfinanzierung (Beratung Zahlungsweg, Anti-Geldwäsche, Organisationsanweisung Banken)
- internationales Vertragsrecht
- internationales Vertriebs- und Transportrecht
- Beilegung von Streitigkeiten/Dispute Settlement sowie Genehmigung-Diplomatie
- Stoffrecht (v.a. Chemikalienrecht) sowie sonstiges Wirtschaftsrecht

Wir haben langjährige Erfahrung in diesen Rechtsgebieten und sehr gute Behördenkontakte



„Verstrickt“ von Volker Kühn,
(mit freundlicher Genehmigung der
Hermann Krause Kunsthandel GmbH in Köln)

Aus Referenzen von zwei unserer Mandanten: „RA Hohmann ist mit seinem Fachwissen ein absoluter Spezialist, welcher sich in dem Fachgebiet der US-Exportkontrolle fast einzigartig auskennt und jederzeit behilflich ist, eine kompetente Lösung innerhalb kürzester Zeit zu finden“. „Es ist immer wieder beruhigend, einen solchen Lotsen durch die schwierigen Gefilde des Exportrechts an seiner Seite zu wissen“.

„Die häufig für Außenhandelsrecht empfohlene Kanzlei konnte ihr Geschäft v.a. durch die Beratung zu embargorechtlichen Themen mit Iran und anderen Embargo-Ländern ausbauen. Stärken: EU- und US-Embargorecht. Viel Erfahrung auch mit operativen Fragen des Außenhandels. Bei Verhandlungen mit Behörden kann Hohmann auf langjährige Kontakte aufbauen“. Anwalt Hohmann ist ein „führender Name für Außenhandelsrecht“ (*JuVe Handbuch Wirtschaftskanzleien*).

Wir haben uns verstärkt! Ihre Ansprechpartner:

RA Dr. Harald Hohmann (Rechtsanwalt)
RA German Blödorn (angestellter Rechtsanwalt)

Die Kanzlei für deutsches und
internationales Wirtschaftsrecht

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Kooperationspartner in: Bangkok, Brüssel, London, Miami, New York, New Delhi, Peking, Shanghai, Tokio, Washington DC

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Distribution, Trade and Logistics

Customs and Trade

Coronavirus: Curse and blessing for trade

Halts to production, delivery delays, plant and business closures: the measures to contain coronavirus led to immense disruption in almost every sector in spring 2020. At the same time, the virus accelerated the upheaval that trade had already found itself in for years due to increasing digitalisation. Even companies that had previously relied primarily on in-store sales switched to e-commerce virtually overnight and manufacturers pushed direct sales further. As a result of this development, the issues of data security and data use are coming to the fore, and new payment methods are raising new questions.

Elsewhere, market participants are moving closer together, not only because of coronavirus. In the automotive industry there is growing collaboration in the time-consuming and costly projects involving e-mobility and autonomous driving. The reform of the General Vertical Block Exemption, the current version of which expires in May 2022, is therefore eagerly awaited in the automotive sector, but also in the trade sector as a whole. The EU Commission is currently working on a new version, and distribution lawyers fear a tightening of the rules for block exemption. “That would be the end of selective distribution,” says one lawyer.

Complex questions force more cooperation

The huge digitalisation wave is demanding more cooperation from distribution lawyers, especially on the interface with IT, IP and antitrust. Firms such as **Gleiss Lutz** with a strong antitrust focus, IP boutiques like **Lubberger Lehment** or the firms known for data protection **Osborne Clarke** and **DLA Piper** have already carved out a good position. But on top of this, coronavirus raises many new questions that call for cooperation with practices that played a minor role in distribution law up to now. The broadly positioned distribution practices, such as **Noerr**, **CMS Hasche Sigle** or **Eversheds Sutherland**, have proven especially well equipped to respond to the many and varied questions from the very beginning of the crisis. And firms with pronounced medical law expertise, above all **Clifford Chance**, also had a distinct advantage, for example when it came to switching production to masks and medical devices. In addition, firms with a close connection to regulatory expertise like **Hogan Lovells** can score points. As a result of coronavirus, many distribution lawyers expect an increase in court disputes, especially relating to liability issues. Good positions here are held by the teams with strong litigation expertise, such as **Haver & Mailänder**, **Bird & Bird** and the lawyers at **Freshfields Bruckhaus Deringer**, who have gained experience in the VW instruction.

Distribution, Trade and Logistics

Customs and Trade

Customs and Trade

| | | | |
|-------|---|-----|---|
| ★★★★★ | Baker & McKenzie Blomstein GvW Graf von Westphalen Noerr | ★★★ | Hohmann Dentons DLA Piper Haellmigk Luther |
| ★★★★★ | CMS Hasche Sigle Hogan Lovells Oppenhoff & Partner | ★★ | Helmut Bleier Gleiss Lutz Harnischmacher Löer Wensing Schrömbges + Partner |

JUVE
VERDICT

Strengths:

EU and US embargo law.
Much experience in
operational matters of
customs and trade.

Recommended:

Dr. Harald Hohmann

Leading advisors for customs and trade

Hohmann

Dr. Harald Hohmann

BAKER & MCKENZIE

Anahita Thoms

BLOMSTEIN

DR. ROLAND STEIN

GVW GRAF VON WESTPHALEN

Dr. Lothar Harings
Marian Niestedt

NOERR

Dr. Bärbel Sachs

OPPENHOFF & PARTNER

Stephan Müller

Hohmann

Customs and Trade

Comment: In customs and trade, this small firm has made a name for itself primarily in advice on EU and US embargos. Plant and machinery construction companies as well as defence manufacturers and chemicals companies frequently call on the team led by name partner Hohmann, for example concerning export approvals for defence-related goods. He has long-standing and close contacts to the export and customs authorities in Europe and the USA. One particular focus area was Russia sanctions, especially in connection with supplies to the annexed Crimea; Hohmann advised a plant construction company on the export and use of software with US components. The team also advises on infringements of customs and trade law towards customs and finance authorities.

Strengths: EU and US embargo law. Much experience in operational matters of customs and trade.

Recommended: Dr. Harald Hohmann

Team: 1 partner, 2 associates

Practice: All-round advice on customs and trade, es-

pecially sanctions and embargo issues, export approvals, infringements of customs and trade law and voluntary declarations; increasingly customs law. Clients are mainly Mittelstand German companies from the machinery and plant construction, electronics and chemicals sectors.

Clients:

Export controls/sanctions:

- **Plant construction company** concerning Crimea embargo;
- **Energy supplier** on reporting requirements in international electricity trading;
- **Service provider** concerning US-Iran embargo and EU Blocking Regulation;
- **German machinery construction company** on summary proceedings under customs law.
- Ongoing advice to **Clariant, Cobus Industries, Fresenius, Hydro Systems, Jungbunzlauer, Merck, Mann & Hummel, Toyota, Würth Elektronik**.

Regions

Rankings and Analysis

Hessen

Region Frankfurt and Hessen

| Firm | Location | Strengths | Recommended |
|--|----------------------------|--|---|
| Hohmann | Büdingen | ▷Customs and trade, especially embargo and sanctions law | Dr. Harald Hohmann |
| Berghäuser Albach Landzettel Wieland Berg Schiweck | Darmstadt | Public law, especially administrative law and corporate; 5 notaries | Dr. Klaus Berghäuser (public law) |
| Helmut Bleier | Kronberg | Renowned in ▷customs and trade, especially customs law | Helmut Bleier |
| Buschlinger Claus & Partner | Wiesbaden | Corporate (incl. 3 notaries); real estate, employment and insolvency | Dr. Michael Magel (real estate), Friedel Maul (employment) |
| de Faria & Partner | Wiesbaden | Established employment practice; corporate/M&A; notary office | Andreas Riedel, Silvia Schrade (both employment) |
| Dierlamm | Wiesbaden | Firm recommended nationwide specialising on all facets of ▷white collar crime and tax criminal law (especially defence of individuals) | Dr. Alfred Dierlamm, („highly competent, strategically strong”, competitor), Ute Bottmann |
| Fuhrmann Wallenfels | Wiesbaden | Public and private construction; copyright and media law; banking and insurance; employment | Dr. Tobias Stauder, Dr. Eike Bornemann (both construction), Prof. Dr. Christian Russ (media and copyright law) |
| Iffland Wischnewski | Darmstadt | Advice to social institutions on the law on nursing homes and care, ▷healthcare sector | Sascha Iffland, Jörn Bachem |
| v. Keussler | Darmstadt | Advice to the chemicals and biotech sector and industrial parks, international contract drafting; M&A | Johann von Keussler (M&A), Nils Schmiedeknecht (corporate) |
| Kipper + Durth | Darmstadt | Boutique for ▷white collar crime and tax criminal law with a good network throughout Germany | Dr. Oliver Kipper („straightforward and creative”, competitor), Dr. Hanno Durth („outstanding strategist”, competitor), Stefanie Schott („highly experienced and professionally outstanding”, competitor) |
| Kleber Knüpfer Collegen | Darmstadt | Corporate and real estate; notary office | Thomas Knüpfer („very good, quick and business-oriented notary, especially for work with an international element”, client) |
| Kleymann Karpenstein & Partner | Wetzlar | Corporate; all-round advice to IT companies, also municipalities; notary office | Jens-Oliver Müller (corporate, IT) |
| Knarr & Knopp Milde Netuschil Zimmer | Darmstadt and surroundings | Corporate (6 notaries); employment | |
| Meschkat & Nauert | Gießen | Insurance contracts, entrepreneurial liability | Norbert Meschkat, Ralf Nauert |
| Möller Theobald Jung Zenger | Gießen | MDP approach to commercial law; 5 notaries; insolvency law including insolvency administration | Dr. Wolfgang Theobald (corporate and tax) |
| Moog | Darmstadt | Corporate and tax (2 notaries); employment; MDP | Dr. Tim Becker („outstanding for complex instructions”, competitor; IP/IT), Dirk Langner (corporate), |
| Muth & Partner | Fulda etc. | Tax advice and accounting, as well as specialties in corporate and tax law, construction and employment | Ina Hüttig (employment), Dr. Matthias Freund (construction) |
| Ruhmann Peters Altmeyer | Wetzlar etc. | All-round, MPD advice to companies, especially corporate and employment; IP | Dr. Ingo Peters (inheritance law), Ilja Borchers (IP) |
| Unützer Wagner Werding | Wetzlar | Full-service approach; broad activity in corporate rescue and insolvency; tax | Bernd Ache (insolvency) |
| Zimmermann Smok | Wiesbaden | White collar crime and tax criminal law | Gernot Zimmermann, Dr. Robin Smok („thoroughly reliable and competent”, competitor) |

What is JUVE Handbuch?

JUVE German Commercial Law Firms long ago developed into a reference tool for the German legal market. In it you will find detailed information about the commercial law services offered by almost 800 law firms.

Extensive research among law firms, company managers, representatives from authorities and employees from the judiciary and academia create the basis for this book. The strictly independent editorial team can draw on more than 20 years of experience in the legal market.

THE JUVE RESEARCH

